BUSINESS REPORT

SAVA RE GROUP ANNUAL REPORT 2017

# 3 SHAREHOLDERS AND SHARE TRADING

## 3.1 Capital market developments and impacts on the POSR share price

The Slovenian capital market (SBITOP) ended the year with a gain similar to other global capital markets. In 2017 the SBITOP index gained 12.4% and 18.0% if dividends are excluded or included in the calculation, respectively. This gain was driven by the good financial performance of companies and above-average dividend yields.

The Sava Re POSR share gained 19.5% in 2017, representing a yield of 25.6% when including dividend payments. The share's annual turnover on the Ljubljana Stock Exchange was €14.4 million (2016: €19.1 million).

### Movement in the POSR share price in 2017 compared to the SBITOP stock index



<sup>\*</sup> The SBITOP index has been rebased to the same level as the POSR share price (4 January 2017: €13.50), while below is a presentation of the stock index growth rate in real terms.

The share price was €13.22 and €15.80 as at 31 December 2016 and 31 December 2017, respectively, representing a 19.5% increase in the period.

## 3.2 General information on the share

#### Basic details about the POSR share

	31/12/2017	31/12/2016	
Share capital (€)	71,856,376 71,85		
No. of shares	17,219,662	17,219,662	
Ticker symbol	POSR P		
No. of shareholders	4,061	4,308	
Type of share	Ordinary		
Listing	Ljubljana Stock Exchange, prime market		
Number of own shares	1,721,966 1,721		
Consolidated net earnings per share (€)	2.00		
Consolidated book value per share (€)	20.40 18.		
Share price at end of period (€)	15.80	13.22	
	1–12/2017	1–12/2016	
Average share price in reporting period (€)	15.86	13.74	
Minimum share price in reporting period (€)	13.35		
Maximum share price in reporting period (€)	17.20 15.0		
Trade volume in reporting period (€)	14,384,835	19,072,516	

#### Shareholder structure of Sava Re as at 31 December 2017

Type of investor	Domestic investor	International investor
Other financial institutions	17.9%	0.2%
Insurers and pension companies	19.2%	0.0%
Natural persons	9.0%	0.1%
Banks	4.0%	28.8%
Investment funds and mutual funds	3.1%	4.4%
Other commercial companies	2.1%	1.2%
Government	10.1%	0.0%
Total	65.3%	34.7%

The other financial institutions item includes Slovenian Sovereign Holding with a stake of 17.7%.

Source: Central securities register KDD d.d. and own calculations.

On 2 June 2016 Sava Re received a notice from Adris grupa, d. d., Vladimira Nazora 1, 52210 Rovinj, Croatia, of a change in a major holding of Sava Re. On 2 June 2016 Adris grupa, together with its subsidiaries, held 3,278,049 shares in custodial accounts, representing 19.04% of Sava Re issued shares, or 21.15% of outstanding shares.

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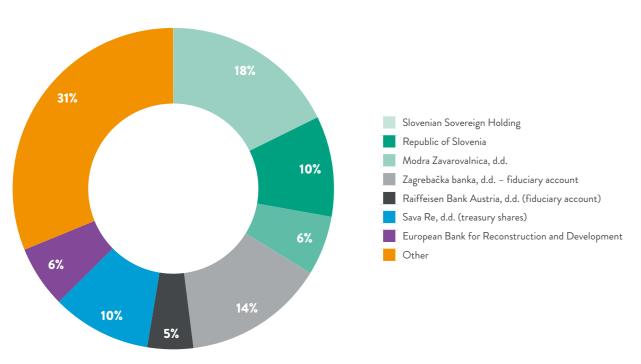
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As at 31 December 2017, 65.3% of shareholders were Slovenian and 34.7% foreign.

The largest shareholder of POSR shares is Slovenian Sovereign Holding (Slovenski državni holding d.d.) with a 17.7% stake. Sava Re received a notice from Slovenian Sovereign Holding stating that based on a resolution of the government of the Republic of Slovenia, it had transferred 1,261,034 of POSR shares to the Republic of Slovenia for no consideration. Before the transaction, Slovenian Sovereign

Holding held 4,304,917 shares, representing 25.0% (plus one share) of Sava Re issued shares, or 27.8% of outstanding shares. Following the transaction, SSH held 3,043,883 shares, representing 17.7% of Sava Re issued shares, or 19.6% of outstanding shares. Before the transaction, the Republic of Slovenia held 476,402 shares, representing 2.8% of Sava Re issued shares, or 3.1% of outstanding shares. Following the transaction, the Republic of Slovenia held 1,737,436 shares, representing 10.1% of Sava Re issued shares, or 11.2% of outstanding shares.

#### Top ten shareholders of Sava Re as at 31 December 2017<sup>11</sup>



A list of the ten largest shareholders is given in section 5.6 "Details in accordance with Article 70(6) of the Companies Act".

## Own shares

In the period 1 January to 31 December 2017, Sava Re did not repurchase any own shares. As at 31 December 2017, it held 1,721,966 own shares, representing 10% (less one share) of all issued shares.

#### Dividends

In June 2017, the Company paid dividends as per resolutions adopted by the 33<sup>rd</sup> annual general meeting.

The Company had no conditional equity

#### Details on dividends

(€)	For 2013	For 2014	For 2015	For 2016
Dividend payouts	4,386,985	9,065,978	12,398,157	12,398,157
Dividend/share	0.26	0.55	ordinary: 0.65 special: 0.15	0.80
Dividend yield	2.0%	3.8%	5.8%	5.0%

## 3.3 Investor relations<sup>12</sup>

Our investors, i.e. our shareholders, are important stakeholders, as they have already demonstrated their trust in the Company by buying its shares. The Company strictly adheres to recommendations for ensuring equal treatment of shareholders, issuing public announcements (via the SEOnet system of the Ljubljana Stock Exchange) in a simultaneous and transparent manner with all essential content in line with the financial calendar and additional requirements. In addition, Sava Re communicates in compliance with the Slovenian Financial Instruments Market Act (ZTFI), the Company's Act (ZGD-1), the aforementioned recommendations of the Ljubljana Stock Exchange to public companies, the Corporate Governance Code for Listed Companies, the rules of procedure of the supervisory board and the Company's internal rules for investor relations. The annual report provides all disclosures required by law and additional financial and non-financial disclosures that the Company considers valuable to its stakeholders.

Following the release of its audited consolidated results, the Company's management visits its largest shareholders at least once annually, informing them, among other things, of major impacts on the Company and the Group, its short-term plans and strategy. The Company devotes particular attention to small investors (retail investors), who are addressed through direct mail at least once a year and invited to the annual general meeting. The Company encour-

ages all its shareholders to attend general meetings, which are convened annually. The Company strengthens its brand among international institutional investors through presentations at investment conferences and similar events, maintaining a focus on long-term investors. There have been over 30 individual and group meetings carried out in Slovenia and abroad in 2017.

Financial analysts have a significant impact on the opinion of the financial and other interested communities regarding the value of the Company's shares. The Company strives to ensure long-term coverage by at least two relevant domestic or foreign analysts. In 2017 the Company was covered by three analysts. Analyst coverage is posted on the Company's website, at http://www.sava-re.si/en/investors/financial-information/analysis/.

The Company's website, at www.sava-re.si, provides all information relevant for investors under the Investors tab, including stock charts, key performance indicators with dividend information, financial reports, analyses, the financial calendar and upcoming events.

Current and potential investors are invited to send any questions relating to the Company to ir@sava-re.si.

<sup>12</sup> GRI 102-42, 102-43