SAVA RE GROUP BUSINESS REPORT

## 2.5 Profile of the Sava Re Group<sup>4</sup>

Sava Re, the operating holding company of the Group, transacts reinsurance business. The insurance part of the Group is composed of seven insurers based in Slovenia and in the countries of the Adria region: the composite insurer Zavarovalnica Sava, the non-life insurers Sava Neživotno Osiguranje (SRB), Sava osiguruvanje (MKD), Illyria and Sava Osiguranje (MNE), and the two life insurers Sava Životno Osiguranje (SRB) and Illyria Life. In addition to the above (re)insurers, the Group consists of:

- Sava Pokojninska: Slovenia-based pension company wholly-owned by Sava Re;
- Illyria Hospital: wholly-owned subsidiary based in Kosovo, which owns some property but currently does not transact any business;
- TBS Team 24: Slovenia-based company providing assistance services relating to motor, health and homeowners insurance; 75% owned by Sava Re;
- · Sava Penzisko Društvo: pension fund manager based in North Macedonia managing second- and third-pillar pension funds; wholly owned by Sava Re;
- ZTSR: associate company offering market research services;
- G2I: associate company marketing on-line motor polices;
- Sava Terra: subsidiary renting out property and managing own and leased property.



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# acquisitions

# Successful completion of three acquisitions





## Company names of Sava Re Group members

	Official long name
	Sava Re Group
1	Pozavarovalnica Sava, d.d. / Sava Reinsurance Company, d.
2	ZAVAROVALNICA SAVA, zavarovalna družba, d.d.
	SAVA OSIGURANJE d.d. – Croatian branch office
3	Sava pokojninska družba, d.d.
4	SAVA NEŽIVOTNO OSIGURANJE AKCIONARSKO E ZA OSIGURANJE BEOGRAD
5	"SAVA ŽIVOTNO OSIGURANJE" akcionarsko društvo za osiguranje, Beograd
6	KOMPANIA E SIGURIMEVE "ILLYRIA" SH.A.
7	Kompania për Sigurimin e Jetës "Illyria – Life" SH.A.
8	AKCIONARSKO DRUŠTVO SAVA OSIGURANJE PODGORICA
9	SAVA osiguruvanje a.d. Skopje
10	"Illyria Hospital" SH.P.K.
11	Društvo sa ograničenom odgovornošću – SAVA CAR – Pod
12	ZS Svetovanje, storitve zavarovalnega zastopanja, d.o.o.
13	ORNATUS KLICNI CENTER, podjetje za posredovanje te klicov, d.o.o.
14	DRUŠTVO ZA ZASTUPANJE U OSIGURANJU "SAVA D.O.O. – Podgorica
15	Društvo za tehničko ispituvanje i analiza na motorni vozila S STEJŠN DOOEL Skopje
16	TBS TEAM 24 podjetje za storitvene dejavnosti in trgovino
17	SAVA PENSION FUND JSC Skopje (SAVA PENZISKO DRUSTVO AD Skopje)
18	ZTSR, raziskovanje trga, d.o.o.
19	Sava Terra, družba za upravljanje z nepremičninami d.o.o.
20	G2I Ltd

5 GRI 102-4

	Short name in this document
	Sava Re Group
.d.	Sava Re
	Zavarovalnica Sava
	Zavarovalnica Sava, Slovenian part (in tables)
	Zavarovalnica Sava, Croatian part (in tables)
	Sava Pokojninska
DRUŠTVO	Sava Neživotno Osiguranje (SRB)
a	Sava Životno Osiguranje (SRB)
	Illyria
	Illyria Life
	Sava Osiguranje (MNE)
	Sava Osiguruvanje (MKD)
	Illyria Hospital
dgorica	Sava Car
	ZM Svetovanje
elefonskih	Ornatus KC
AGENT"	Sava Agent
SAVA	Sava Station
o d.o.o.	TBS Team 24
)	Sava Penzisko Društvo
	ZTSR
	Sava Terra
	G2I

# 2.7 General information on Group companies as at 31 December 2018<sup>6</sup>

#### As at 31 December 2018, the Sava Re Group had the following members:

Name	Sava Re	Zavarovalnica Sava	Sava Pok
Registered office	Dunajska cesta 56, 1001 Ljubljana, Slovenia	Cankarjeva 3, 2507 Maribor, Slovenia	Ulica Vit
ID number	5063825	5063400	1550411
Business activity	reinsurer	composite insurer	pension
Share capital	EUR 71,856,376	EUR 68,417,377	EUR 6,3
Book value of equity interest		EUR 68,417,377	EUR 6,3
Equity interests (voting rights) held by Group members		Sava Re: 100.0%	Sava Re:
Governing bodies	management board	management board	manager
	Marko Jazbec (chair), Jošt Dolničar, Srečko Čebron, Polona Pirš Zupančič	David Kastelic (chair), Primož Močivnik, Rok Moljk, Robert Ciglarič	Lojze Gr
	supervisory board	supervisory board	supervise
	Mateja Lovšin Herič (chair), Keith William Morris, Andrej Kren, Davor Ivan Gjivoje, Mateja Živec, Andrej Gorazd Kunstek	Jošt Dolničar (chair), Janez Komelj, Polona Pirš Zupančič, Pavel Gojkovič, Aleš Perko, Branko Beranič	Jošt Dol Andrej R
Supervisory body	Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana	Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana	Agencija

Name	Sava Neživotno Osiguranje (SRB)	Sava Životno Osiguranje (SRB)	Illyria
Registered office	Bulevar vojvode Mišića 51, 11040 Beograd, Serbia	Bulevar vojvode Mišića 51, 11040 Beograd, Serbia	Sheshi N
ID number	17407813	20482443	7015289
Business activity	non-life insurer	life insurer	non-life i
Share capital	EUR 10,570,373	EUR 4,496,544	EUR 5,4
Book value of equity interest	EUR 10,570,373	EUR 4,496,544	EUR 5,4
Equity interests (voting rights) held by Group members	Sava Re: 100.0%	Sava Re: 100.0%	Sava Re:
Governing bodies	management board	management board	managin
	Milorad Bosnić (chair), Aleksandar Ašanin	Bojan Mijailović (chair), Zdravko Jojić	Gianni So
	supervisory board	supervisory board	board of
	Jošt Dolničar (chair), Nebojša Šćekić, Josif Jusković	Polona Pirš Zupančič (chair), Pavel Gojkovič, Milan Jelićić	Primož N Ahmetaj
Supervisory body	Narodna banka Srbije , Nemanjina 17, 11000 Belgrade, Serbia	Narodna banka Srbije, Nemanjina 17, 11000 Belgrade, Serbia	Centraln

#### okojninska

/ita Kraigherja 5, 2103 Maribor, Slovenia

#### 11

n company

5,301,109

5,301,109

le: 100.0%

#### ement board

Grobelnik (chair), Igor Pšunder

#### isory board

olničar (chair), Katrca Rangus, Rok Moljk, Jure Korent, j Rihter, Irena Šela, Robert Senica

ija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana

#### Nëna Terezë 33, 10000 Priština, Kosovo

892

e insurer

5,428,040

5,428,040

le: 100.0%

ing director

Sokolič

#### of directors

ž Močivnik (chair), Rok Moljk, Robert Sraka, Ramis taj, Milan Viršek

alna Banka Kosova, Garibaldi str. no.33, Priština, Kosovo

Nai		Illyria Life	Sava Osiguruvanje (MKD)	Sava Osig
INd		Illyria Life	Sava Osiguruvanje (MICD)	Java Osi
Reg	gistered office	Sheshi Nëna Terezë 33, 10000 Priština, Kosovo	Zagrebska br. 28 A, 1000 Skopje, North Macedonia	PC Kruše
ID	number	70520893	4778529	0230338
Bus	siness activity	life insurer	non-life insurer	non-life i
Sha	are capital	EUR 3,285,893	EUR 3,820,077	EUR 4,0
Boo	ok value of equity interest	EUR 3,285,893	EUR 3,536,245	EUR 4,0
Equ	uity interests (voting rights) held by Group members	Sava Re: 100.0%	Sava Re: 92.57%	Sava Re:
Gov	verning bodies	managing director	board of directors	board of o
		Albin Podvorica	executive directors: Sašo Drakulovski (managing director), Ilo Ristovski, Melita Gugelovska,	executive
		board of directors	non-executive directors	non-exec
		Primož Močivnik (chair), Robert Sraka, Gianni Sokolič, Rok Moljk, Milan Viršek	Rok Moljk (chair), Polona Pirš Zupančič, Milan Viršek, Janez Jelnikar	Milan Vir
Sup	pervisory body	Centralna Banka Kosova, Garibaldi str. no.33, Priština, Kosovo	Agencija za supervizija na osiguruvanje na Republika Makedonija, Ulica Vasil Glavinov br. 2, TCC Plaza kat 2, 1000 Skopje, North Macedonia	Agencija 81000 P

Name	Illyria Hospital	Sava Car	Sava Agei
Registered office	Sheshi Nëna Terezë 33, 10000 Priština, Kosovo	Dr Vukašina Markovića 184, 81000 Podgorica, Montenegro	PC Kruše
ID number	70587513	02806380	0269989
Business activity	currently none	technical testing and analysis	insurance
Share capital	EUR 1,800,000	EUR 485,000	EUR 10,0
Book value of equity interest	EUR 1,800,000	EUR 485,000	EUR 10,0
Equity interests (voting rights) held by Group members	Sava Re: 100.0%	Sava Osiguranje (MNE): 100.0%	Sava Osig
Governing bodies	director	executive director	executive
	Ilirijana Dželadini	Radenko Damjanović	Snežana A
			A

Supervisory body

Ministry of Internal Affairs, Bulevar Svetog Petra Cetinjskog 22, 81000 Podgorica, Montenegro Agencija za nadzor osiguranja Crna Gora, Ul. Moskovska bb, 81000 Podgorica, Montenegro

## Dsiguranje (MNE)

uševac, Rimski trg 70, 81000 Podgorica, Montenegro

3388

e insurer

1,033,303

1,033,303

le: 100.0%

of directors

tive director: Nebojša Šćekić

#### cecutive directors

Viršek (chair), Jošt Dolničar, Edita Rituper

ija za nadzor osiguranja Crna Gora, Ul. Moskovska bb, ) Podgorica, Montenegro

#### gent

uševac, Rimski trg 70, 81000 Podgorica, Montenegro

893

ice agent & broker services

0,000

0,000

siguranje (MNE): 100.0%

#### ive director

a Milović

Name	Sava Station	ZS Svetovanje	Sava Pen
Registered office	Zagrebska br. 28 A, 1000 Skopje, North Macedonia	Karantanska ulica 35, 2000 Maribor, Slovenia	Majka Ter
ID number	7005350	2154170000	5989434
Business activity	technical testing and analysis	insurance agency	pension f
Share capital	EUR 199,821	EUR 327,263	EUR 2,11
Book value of equity interest	EUR 199,821	EUR 327,263	EUR 2,11
Equity interests (voting rights) held by Group members	Sava Osiguruvanje (MKD): 100.0%	Zavarovalnica Sava: 100.0%	Sava Re:
Governing bodies	managing director	managing director	managem
	Ilija Nikolovski	Aljaž Kos	Davor Vu
			superviso
			Jure Kore Hristov
Supervisory body	Ministry of Internal Affairs of the Republic of North Macedonia	Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana	Agencija zavarovar

Name	TBS Team 24	ZTSR	G2I
Registered office	Ljubljanska ulica 42, 2000 Maribor, Slovenia	Dunajska cesta 22, 1000 Ljubljana, Slovenia	Bailey Ho RH12 1D
ID number	5946948000	8281262000	1073593
Business activity	organisation of assistance services and customer relations	market research	insurance
Share capital	EUR 8,902	EUR 250,000	EUR 121,
Book value of equity interest	EUR 6,677	EUR 125,000	EUR 21,2
Equity interests (voting rights) held by Group members	Sava Re: 75.0%	Sava Re: 50.0%	Sava Re:
Governing bodies	managing director	managing director	board of
	Edvard Hojnik	Aleš Aberšek	Graham S (non-exe Lisa Dunr director),
	holder of procuration:	supervisory board	
	Aleksandra Tkalčič	Jošt Dolničar (chair), Blaž Kmetec, Andreja Cedilnik, Miha Grilec	
Supervisory body	1	1	Financial 1JN

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### enzisko Društvo

Tereza 1, 1000 Skopje, North Macedonia

134

n fund mangement

2,110,791

2,110,791

e: 100.0%

ement board

Vukadinović (chair), Mira Shekutkovska

#### isory board

orent (chari), Pavel Gojkovič, Mojca Gornjak, Goce

ija za supervizijo kapitalsko financiranega pokojninskega vanja Mapas

## House, 4-10 Barttelot Road, Horsham, West Sussex,

1DQ

938

nce

21,300

21,228

le: 17.5% (25.0%)

#### of directors

m Smith (chair and non-executive director), Jošt Dolničar executive director), Robert Marjoram (executive director), unne (executive director), Nicholas Tsimekis (executive or), Justin Davis (executive director)

ial conduct authority, 12 Endeavour Square, London E20

Name	Sava Terra
Registered office	Jarška cesta 10a, 1000 Ljubljana
Company ID number	6383785
Business activity	renting out property and operating own and leased property
Share capital	EUR 7,500
Book value of equity interest	EUR 2,250
Equity interests (voting rights) held by Group members	Sava Re: 30.0% Zavarovalnica Sava: 70%
Governing bodies	managing director
	Rok Saje
	supervisory board
	Andreja Rahne (chair), Hermina Kastelec (deputy chair), Mojca Marinič
Supervisory body	/

The senior management of all Sava Re Group members is local, except at Illyria.<sup>7</sup>

# 2.8 Changes to the organisation<sup>8</sup>

In 2018, Sava Re acquired a 75% stake in TBS TEAM 24, which is a provider of assistance services relating to motor, health and homeowners insurance. The first consolidated accounts of the Sava Re Group after TBS Team 24 joined were prepared as at 31 January 2018.

In 2018, Sava Re became the sole owner of Sava Penzisko Društvo. The company manages mandatory and voluntary pension insurance funds in North Macedonia. The first consolidated accounts of the Sava Re Group after Sava Penzisko Društvo joined were prepared as at 31 March 2018.

In 2018, Sava Re acquired the Serbian-based insurer Energoprojekt Garant, which mostly writes liability business. It was first included in the consolidated accounts as at 31 March 2018. At the end of the year, Energoprojekt Garant was merged with Sava Neživotno Osiguranje (SRB).

In 2018, Zavarovalnica Sava and Sava Re jointly acquired Sava Terra to serve as a platform for investing in Sava Re Group investment property, primarily in the Slovenian market.

At year-end 2018, Sava Re acquired a 50% stake in ZTSR, a company providing market research services.

In 2018, Sava Re acquired a 17.5% stake in the UK-based start-up company G2I (Got2Insure Ltd). The company will market niche motor liability insurance through an online platform. The ownership stake entitled Sava Re to two seats on the board of directors (25% of voting rights) and some other corporate rights that exceed the rights Sava Re would be entitled to based on the ownership, which is why in the consolidated accounts the company has been treated as an associate company. ANNUAL REPORT 2018