

# 3 Shareholders and share trading

up **17.6%**

Market price of share

## 3.1 Capital market developments and impacts on the POSR share price

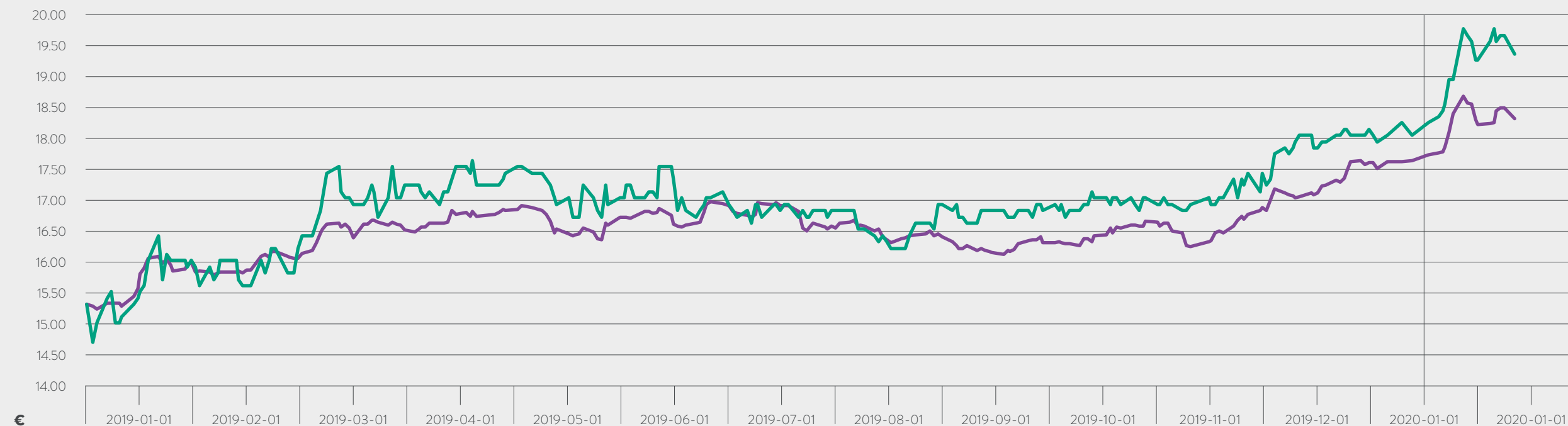
The year 2019 will be remembered for exceptional growth in most global equity indexes. The MSCI AC World global index was up 27.2%, while the European STOXX EUROPE 600 index gained 23.8%, measured in euros. While the Slovenian blue chip index SBITOP followed the positive global trend, its growth did not keep up with the rest of the world.

In 2019 it recorded a growth of 15%. High dividend yield of Slovenian equity issuers pushed profitability up by 22.1% in 2019. This was still below the yield of global and European indexes in 2019 (taking into account dividend payments), which ranged between 30.6% and 28.4%.

The yield of the Sava Re share was higher than the yield of the Slovenian SBITOP index. The Sava Re POSR gained 17.6% in 2019 and totalled 24.3% if dividend payments are taken into account. A dividend of EUR 0.95 per share was paid out in the second quarter of

the year. The share's annual trade volume on the Ljubljana Stock Exchange was EUR 10.6 million (2018: EUR 9.8 million). The share's average daily turnover in 2019 was EUR 43,417 (2018: EUR 40,167).

Movement in the POSR share price in 2019 compared to the SBITOP stock index



\* The SBITOP index has been rebased to the same level as the POSR share price (1 January 2019: EUR 15.3), this is followed by the stock index growth rate in real terms.

■ SBITOP (rebased\*)  
■ POSR

The share price was EUR 18.00 and EUR 15.30 as at 31 December 2019 and 31 December 2018, respectively, representing a 17.6% increase in the period.

## 3.2 General information on the share

### Basic details about the POSR share

	31 Dec 2019	31 Dec 2018
Share capital (EUR)	71,856,376	71,856,376
Number of shares	17,219,662	17,219,662
Ticker symbol	POSR	POSR
Number of shareholders	4,110	4,073
Type of share	ordinary	
Listing	Ljubljana Stock Exchange, prime market	
Number of own shares	1,721,966	1,721,966
Consolidated earnings per share (EUR)	3.22	2.76
Consolidated book value per share (EUR)	24.83	21.95
Share price at end of period (EUR)	18.00	15.30
Market capitalisation (EUR)	309,953,916	263,460,829
	1-12/2019	1-12/2018
Average share price in reporting period (EUR)	16.83	16.77
Minimum share price in reporting period (EUR)	14.70	14.10
Maximum share price in reporting period (EUR)	18.20	19.00
Trade volume for share in reporting period (EUR)	10,680,476	9,840,821
Average daily turnover (EUR)	43,417	40,167

### Shareholder structure of Sava Re as at 31 December 2019<sup>9</sup>

Type of investor	Domestic investor	International investor
Insurance and pension companies	18.2%	0.0%
Other financial institutions*	17.9%	0.3%
Government	13.9%	0.0%
Natural persons	9.7%	0.1%
Investment funds and mutual funds	3.8%	2.8%
Banks	0.1%	29.6%
Other commercial companies	2.4%	1.1%
<b>Total</b>	<b>66.0%</b>	<b>34.0%</b>

\* The other financial institutions item includes Slovenian Sovereign Holding with a stake of 17.7%.

\*\* Shares in custodian accounts are allocated under bank activity.

<sup>9</sup> Source: Central securities register KDD d.d. and own calculations.

<sup>10</sup> Source: Central securities register KDD d.d.

As at 31 December 2019, 66.0% of shareholders were Slovenian and 34.0% foreign investors. The largest shareholder of POSR shares is Slovenian Sovereign Holding (Slovenskidržavni holding d.d.) with a 17.7% stake. On 24 May 2019, the Republic of Slovenia

received 655,000 Sava Re shares (representing 3.8% of the share capital) as non-monetary dividend distribution from Abanka. Slovenian Sovereign Holding and the Republic of Slovenia jointly hold 5,436,319 shares accounting for a 31.6% stake.

## Composition of the Sava Re Group share capital

### Ten largest shareholders and qualifying shareholders under the Slovenian Takeover Act as at 31 December 2019<sup>10</sup>

Shareholder	Number of shares	Holding (%)
<b>1 Slovenian Sovereign Holding</b>	3,043,883	17.7%
<b>2 Zagrebačka Banka d.d. – fiduciary account</b>	2,439,852	14.2%
<b>3 Republic of Slovenia</b>	2,392,436	13.9%
<b>4 Sava Re</b>	1,721,966	10.0%
<b>5 European Bank for Reconstruction and Development</b>	1,071,429	6.2%
<b>6 Raiffeisen Bank Austria d.d. – fiduciary account</b>	786,130	4.6%
<b>7 Modra Zavarovalnica d.d.</b>	714,285	4.1%
<b>8 HrvatskaPoštanska Banka – fiduciary account</b>	345,000	2.0%
<b>9 Guaranteed civil servants' sub-fund</b>	320,346	1.9%
<b>10 East Capital – East Capital Balkans</b>	272,137	1.6%
<b>Total</b>	<b>13,107,464</b>	<b>76.1%</b>

\* Own shares carry no voting rights.

On 2 June 2016, Sava Re received a notice from Adris Grupa d.d., Vladimira Nazora 1, 52210 Rovinj, Croatia, advising Sava Re of a change in major holdings in Sava Re. On 2 June 2016, Adris Grupa, including its subsidiaries with fiduciary accounts, held 3,278,049 POSR shares, representing 19.04% and 21.15% of issued and outstanding shares, respectively.

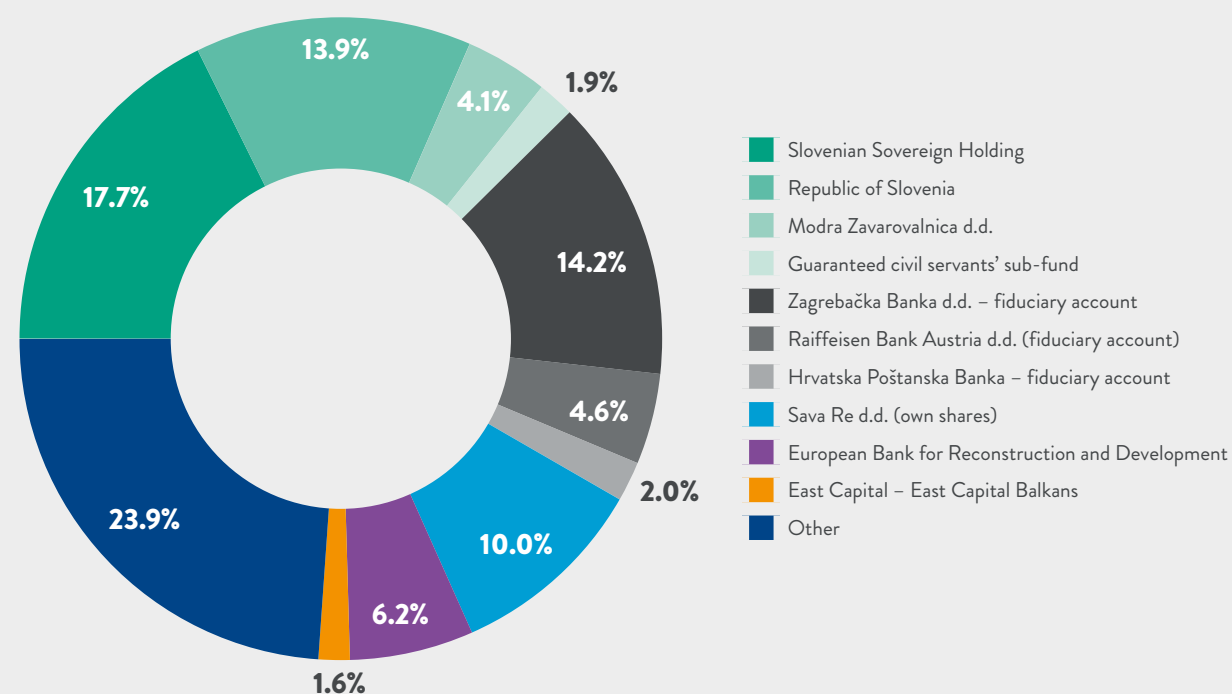
As at 31 December 2019, the first five of the largest Sava Re shareholders held a 5%-stake (qualifying holding in accordance with article 77 of the Slovenian Takeover Act, ZPre-1).

of  
**5.6%**



**Dividend  
yield**

### Top ten shareholders of Sava Re as at 31 December 2019



### POSR shares held by supervisory and management board members as at 31 Dec 2019

	Number of shares	Holding (%)
<b>Marko Jazbec</b>	5,000	0.029%
<b>Srečko Čebren</b>	2,700	0.016%
<b>Jošt Dolničar</b>	4,363	0.025%
<b>Polona Pirš Zupančič</b>	2,478	0.014%
<b>Total management board</b>	<b>14,541</b>	<b>0.084%</b>
<b>Andrej Gorazd Kunstek</b>	2,900	0.017%
<b>Total supervisory board</b>	<b>2,900</b>	<b>0.017%</b>
<b>Total management and supervisory boards</b>	<b>17,441</b>	<b>0.10%</b>

All shares of Sava Re are ordinary registered shares with no par value; all were issued in a dematerialised form and pertain to the same class.

The shares give their holders the following rights:

- the right to participate in the Company's management, with one share carrying one vote in the general meeting;
- the right to a proportionate part of the Company's profit (dividend);
- the right to a corresponding part of the remaining assets upon the liquidation or bankruptcy of the Company.

Pursuant to the Sava Re articles of association and the applicable legislation, current Sava Re shareholders also hold pre-emptive rights entitling them to take up shares in proportion to their existing shareholding in any future stock offering; their pre-emptive rights can only be excluded under a resolution to increase share capital adopted by the general meeting by a majority of at least three quarters of the share capital represented.

### Share transfer restrictions

All Sava Re shares are freely transferable.

### Holders of securities carrying special control rights

Sava Re has issued no securities carrying special control rights.

### Details on dividends<sup>11</sup>

EUR	For 2013	For 2014	For 2015	For 2016	For 2017	For 2018
<b>Dividend payouts</b>	4,386,985	9,065,978	12,398,157	12,398,157	12,398,157	14,722,811
<b>Dividend/share</b>	0.26	0.55	ordinary: 0.65 special: 0.15	0.80	0.80	0.95
<b>Dividend yield</b>	2.0%	3.8%	5.8%	5.0%	4.8%	5.6%

### Own shares

In the period 1 January 2019 to 31 December 2019, Sava Re did not repurchase its own shares. The total number of own shares as at 31 December 2019 was 1,721,966, representing 10% less one share of all issued shares.

### Dividends

The Company paid a dividend in the second quarter of 2019. The dividend per share was EUR 0.95, representing a 5.6% dividend yield on the record date.

### Contingent capital

As at 31 December 2019, the Company had no conditional equity.

<sup>11</sup> Current year dividend distributions from distributable profits of the previous year.

# Intro- duction

of market-making  
services for POSR  
shares

## 3.3 Responsibility to investors<sup>12</sup>

Our investors, i.e. our shareholders, and analysts are important stakeholders of Sava Re and the Company maintains transparent, professional and comprehensive relationships with them.

As a Ljubljana Stock Exchange first listing company, we respect the principle of equal treatment and public information. In our communications, we follow recommendations for the uniform informing of all shareholders, and through public announcements we enable the simultaneous and transparent provision of information in accordance with the financial calendar. In so doing, we build trust among our shareholders and other potential investors in the Company and its POSR share. Key information is published in accordance with the financial calendar on our website and via the Ljubljana Stock Exchange SEOnet system. In 2019, there were 32 public notifications both in Slovenian and English.

In addition, Sava Re communicates in compliance with the Slovenian Financial Instruments Market Act (ZTFI-1), the Company's Act (ZGD-1), the mentioned recommendations of the Ljubljana Stock Exchange for listed companies, the Corporate Governance Code for Listed Companies, the rules of procedure of the supervisory board and the Company's internal communication rules.

The objective of the Company is to set up an open communication channel with investors. We want to achieve awareness of the real value the Sava Re and Sava Insurance Group brand and consequently everything that investing in the POSR share entails. In 2019 we continued with our efforts to improve the liquidity of the POSR share. Our responsibility to the investors is reflected in our cooperation and in setting up a two-way relationship using various communication tools. In 2019 we carried out the following activities:

- All shareholders (Slovenian and foreign) were sent the annual letter to shareholders via direct mail and were invited to the annual general meeting.
- Following each publication of business results, all registered investors, shareholders and other representatives of the financial public received an email informing them of the public notification.
- We organised the general meeting of shareholders in which shareholders exercised their voting rights in the Company's affairs.
- We communicated with investors in individual meetings at the Company's headquarters and through conference calls.
- Following the announcement of unaudited results, we organised a press conference at which we presented the Group and the Company's operations in the past year and informed the public about our plans for the future.
- After the release of its audited consolidated results, the Company's management visited its largest shareholders, informing them of major impacts on the Company and the Group, its short-term plans and strategy.

- We entered into an agreement on the provision of market-making services for the Sava Re share with the stock exchange member INTERKAPITAL vrijednosnipirij, d.o.o. INTERKAPITAL vrijednosnipirij d.o.o. started providing these services on 3 June 2019.
- In 2019, we attended conferences for investors and analysts in Slovenia and abroad, and participated in webcasts organised by the Ljubljana Stock Exchange. We strengthened our brand among international institutional investors through presentations at investment conferences, maintaining a focus on long-term investors.

Timely and consistent information for investors, shareholders and other representatives of the financial public is provided on our official website at [www.sava-re.si](http://www.sava-re.si), with a sub-page entitled "For Investors", containing all relevant information regarding fluctuations in the value of the POSR share, key indicators and dividends, financial reports and analyses, and the financial calendar. The website also features a calendar of past investment conferences as well as the material presented at these events. Also announced are the events to be attended in the next year.

We are available to investors, shareholders and analysts at the office of the management board and compliance, at the phone number +386 (0)1 47 50 200 and via email for investor relations [ir@sava-re.si](mailto:ir@sava-re.si).